

**Game Changing Benefits** is currently looking for a **Regional Sales Manager** to train and develop agents to our elite product portfolio and proven systems.

We are a rapidly growing insurance marketing organization offering a variety of life, health, Medicare, and retirement products, partnering with only highly rated companies that offer first class products. We offer a dynamic lead generation program, while training our agents to apply a consultative approach that provides solutions and meets the needs of the prospect.

**We will offer this candidate:**

- **Overrides** - The manager will make an override on the entire team across all product lines including annuities, life insurance, trusts, Medicare supplements, long term care, home health care, cancer supplements, and wealth transfers.
- **Outstanding FREE lead program**- We will offer free weekly Direct mail leads, internet leads and telephonic leads. We invest thousands of dollars monthly into our leaders so they can stay focused on building their team versus prospecting.
- **Lead Management System**- You and your agents will receive leads real time of interested prospects simply by having a smart phone.
- **Proven Sales System**- Extensive training program that includes prospecting training, field training, and webinar training, along with advanced selling skills training.
- **Extensive product portfolio**- We are offer cutting edge products with superior benefits and rates while continuing to do ongoing research for the next best product.
- **Agent Support**- We provide office space, case design, along with customized software for presenting features and benefits.
- **Six Figure Management Opportunities**- We are looking for new leaders and promoting new leaders monthly. There is no waiting in line with us. This is opportunity is six figure income year one and we provide the office space and pay all expenses for our managers.
- **No debit balance roll up**- You never have to worry about an agent debit balance roll up with us.
- **We Recruit for you**- We want you developing and leading your agents so we will do all the recruiting so you will have agents waiting in line to start.

**Job Responsibilities**

- Continue to train sales team on new and existing products
- Develop newer agents into leadership positions
- Role play closing techniques with agents to increase their sales effectiveness\
- Calling on leads and other interested prospects to educate on our benefits.
- Interviewing prospective clients to obtain data about their financial resources and needs.
- Customizing programs to suit individual clients and drive sales.
- Develop and maintain a professional presence in the communities in which you work.
- Attending meetings for training, recognition, and product updates

**Must be licensed to apply for this particular position!**

For more information visit:  
[www.thegamechangingcareer.com](http://www.thegamechangingcareer.com)