

With the Baby Boomer market steadily growing, there has never been a more exciting or lucrative time to be a part of the Game Changing Benefits team. We are actively recruiting experienced insurance agents and sales professionals who are brand new to the insurance industry to service the senior market. Are you looking for a rewarding career that makes a difference in someone's life while at the same time meeting your financial goals as well? Would you like more control over your schedule? Would you like to work alongside honest, sincere people who want to see you succeed? We have all of the tools to help you be very successful.

We are a rapidly growing insurance marketing organization offering a variety of life, health, Medicare, and retirement products, partnering with only highly rated companies that offer first class products. We offer a dynamic lead generation program, while training our agents to apply a consultative approach that provides solutions and meets the needs of the prospect. Experienced and licensed insurance agents are encouraged to apply.

We offer qualified candidates:

- **Top Commissions-** We have first year agents earning \$150,000 plus in commissions and agents a few years in the business at \$300,00 plus.
- **Outstanding lead program-** We offer **free** Direct mail leads, internet leads and telephonic leads.
- **Lead Management System-** Our agents receive leads real time of interested prospects simply by having a smartphone.
- **Proven Sales System-** Extensive training program that includes prospecting training, field training, webinar training, along with advanced selling skills training all while you have the ability to earn income as you learn.
- **Extensive product portfolio-** We offer cutting edge products with superior benefits and rates while continuing to do ongoing research for the next best product.
- **Agent Support-** We provide office space, case design, along with customized software for presenting features and benefits.
- **Six Figure Management Opportunities-** We are looking for new leaders and promoting new leaders monthly.. There is no waiting in line with us. We provide the office space and pay all expenses for our managers.

We are looking for licensed agents who are:

- Driven, disciplined, resilient, achievement-focused, coachable, and professional.
- Have respective state's license to sell accident, health, and life insurance, or willingness to obtain proper licensing.
- An outgoing positive person who enjoys building relationships.
- Valid driver's license, insurance, and reliable vehicle
- Dynamic and engaging telephone presence

Job Responsibilities

- Calling on leads and other interested prospects to educate on our benefits.
- Interviewing prospective clients to obtain data about their financial resources and needs.
- Customizing programs to suit individual clients and drive sales.
- Develop and maintain a professional presence in the communities in which you work.
- Attending meetings for training, recognition, and product updates

For more info go to:

www.thegamechangingcareer.com

www.gcbseiorinsurance.com